

CAPABILITY STATEMENT

We partner with our clients to clearly understand, assess and solve business needs and issues. We bring the right resources and the right solutions to enable timely and effective outcomes.



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 Microsoft Preferred Supplier
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PROJECT AND ROLE-BASED CONSULTING

We effectively partner with your business to ensure your professional needs are clearly understood and provide the Right people (R1) at the Right time (R2) and the Right solutions (R3) with the highest level of commitment and quality.

Whether you require full project teams or individuals to support your needs, we evaluate your situation to identify the specific skillsets required to deliver; and provide ongoing service delivery management and oversight to ensure client satisfaction.

MANAGED BUSINESS SERVICES

We develop, implement and manage outsourced services based on a clear strategic view of your people, process and/or technology needs.

We deliver customized solutions to more efficiently execute select business functions, allowing you to focus your resources on more strategic matters and core competencies. Our deep experience, tools and approach allow us to partner closely with clients to transition and operate managed services and exceed existing service levels and efficiencies. We support onshore and offshore opportunities with strategic global partners in dual sourcing, Tier 1 and Tier 2 models.

MANAGEMENT CONSULTING

Our Management Consultants partner with you to address the strategic, technical, cultural and operational needs within your organization using deep experience; subject-area expertise and "Big 4" Consulting Firm methodologies.

With hands-on, cross industry, technical, operational and leadership backgrounds, we effectively utilize best practices and experience from a broad range of clients and industries to efficiently assess your current state and recommend and implement appropriate changes.

DELIVERY EXCELLENCE PROGRAM

Our Delivery Excellence (DX) Program is a structured, end-to-end quality control and performance management process designed to optimize and streamline consultant and client engagements to produce high quality outcomes.

CORE COMPETENCIES

- Program and Project Excellence
- Data Analytics, AI, Insights, and Reporting
- Business Strategy, Process Reengineering, and Operational Efficiency
- Business Process Management & Outsourcing

EXAMPLE CONSULTING SERVICES DELIVERED

- Procurement Process Reengineering
- Business Operations Strategy & Execution
- Contract Management Digital Transformation, Design, Deployment & Management
- Global Sales & Marketing & Consumer Data Analytics/Power BI
- Enterprise-Wide Sales & Pursuit Tools Capability Management/Solutions Architecture
- New Product Introduction/Development/Launch
- Facilitated Session Planning & Management
- Corporate Sales Data Architecture & Platform Migration
- Federal Data Migration and Transaction Management
- Global Supplier Diversity Assessment & Program Management
- Retail Stores Design & Construction Operations
- CRM Solution Design & Implementation
- IOT & Smart City Initiatives Strategy Management
- Corporate Communications Management
- Content and Digital Marketing Automation
- Financial Dashboard Development

NAICS CODES

- 541611 Administrative Management & General Management Consulting
- 541618 Other Management Consulting
- 541613 Marketing Consulting
- 541690 Other Scientific & Technical Consulting
- 541519 Other Computer Related (Data Analytics & Reporting)